

## Message Text

PAGE 01 TEHRAN 07180 102342Z

61

ACTION SS-25

INFO OCT-01 ISO-00 /026 W

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R 101246Z OCT 73 ZFF-4

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC 4113

S E C R E T TEHRAN 7180

EXDIS

STADIS//////////

EYES ONLY FOR MIKLOS (NEA/IRN)

E.O. 11652: GDS

TAGS: MASS, IR

SUBJECT: IIN PURCHASE OF PASSENGER CARGO BOATS

1. WELL-PLACED IRANIAN HAS TOLD US OF SUSPICIONS WITHIN GOI THAT SENIOR USG OFFICIAL MIGHT BE SEEKING TO COLLECT RAKE-OFF ON SALE TO IIN OF TELEDYNE SEACRAFT PASSENGER CARGO BOATS. SOURCE SHOWED US PRIVATE TELDYNE CABLE STATING FOLLOWING PRICES NET TO TELEDYNE PER BOAT:

A. FOR ORDER OF TEN 65-FOOT BOATS: DOLS 255,000 PLUS A DOLS 12,000 NON-RECURRING SET-UP CHARGE.

B. FOR TEN 75-FOOT BOATS: DOLS 365,000 PLUS DOLS 15,000 SET-UP CHARGE.

2. PRICES ARDER.A.S. NEW ORLEANS. ADDED TO THOSE CHARGES WOULD BE FMS ADMIN CHARGE WHICH WE BELIEVE IS TWO PERCENT. SOURCE SAYS PRICE QUOTED IIN FOR 65-FOOT BOATS IS DOLS 460,000. DIFFERENCE BETWEEN TELEDYNE CHARGE AND FMS COSTS AND PRICE TO IIN IS ALLEGED TO BE PAYOFF FOR USG OFFICIAL. WE DO NOT KNOW WHETHER SPARES, TRAINING AND OTHER SUPPORT ARE INCLUDED IN TOTAL PRICE.

3. WITHOUT REVEALING THIS BACKGROUND, WE DISCUSSED SALE WITH CAPT HARWARD. HE TOLD US IIN SIGNED LETTER OF OFFER  
SECRET

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FOR TWENTY 65-FOOT BOATS SOME TIME AGO AT PRICE OF DOLS 425,000 PER BOAT. RECENTLY, DOD INSTRUCTED HIM INFORM IIN THAT PRICE HAD BEEN INCREASED BY DOLS 40,000 PER BOAT. IIN BALKED AT FIRST, BUT THEN ACCEPTED HARWARD'S ASSURANCES

THAT PRICE WAS ACCURATE AND FAIR. DEAL IS APPARENTLY  
GOING THROUGH.

4. WE ARE NATURALLY HOLDING THIS VERY CLOSELY UNTIL WE HAVE  
MORE FACTS. WITHOUT DIVULGING GROUNDS FOR OUR INTEREST,  
COULD YOU PLEASE ASCERTAIN FROM DAVE ALNE'S SHOP OR OTHER  
SOURCE (1) COST PER BOAT IIN SHOULD PAY AND (2) A BREAKDOWN  
OF COST AND TELEDYNE SHARE AND ANY OTHER CHARGES,  
INCLUDING AGENT'S FEES OR OTHER SUCH COMMISSIONS. PLEASE  
TREAT THIS MATTER WITH SOME URGENCY AS IT IS POSSIBLE THESE  
CHARGES COULD SOON BE RAISED WITH EMBASSY BY GOI.  
HELMS

NOTE BY OC/T: EXDIS CAPTION ADDED PER MR. WRIGHT, S/S-O, 10/10/73.

SECRET

<< END OF DOCUMENT >>

## Message Attributes

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